



SPRINGFIELD CONTRACTORS ASSOCIATION

NEWS & VIEWS

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WWW.SPRINGFIELDCONTRACTORS.ORG

June 3 – Social Hour and Dinner Meeting

Tower Club – Main Dining Room – 21st Floor
No dress code – come as you are

5 pm - Registration and Socializing
Free Keg of Beer compliments of the Tower Club

6:00 Buffet - \$25 at the Door • 6:30 Meeting
Buffet: Smoked Pork Loin and Roast Chicken on Angel Hair pasta
See complete menu on Calendar at www.springfieldcontractors.org

Call 862-1313 for Reservations NOW! Or email
sheryl@springfieldcontractors.org or kathy@springfieldcontractors.org

How does the current workload compare to the predictions we made last fall?

What's happening? What's not happening?

SCA President Jerry Hackleman and Doug Sampson from MSU will make sense of it all!

Pass this invitation along to your employees and friends & bring a prospective member with you to the last General Meeting until Fall

SPECIAL THANKS TO THIS MONTH'S MEETING SPONSOR



Membership Mixer – Thursday, June 19

Upstairs at Springfield Brewing Company: 4:30 to 6:30

Bring your friends Enjoy great bar food and free beer compliments of Artisan Construction Services, BancorpSouth Insurance Services, Design Fabrication and Springfield Ready Mix



30th Annual SCA Pig Roast – Thurs., July 17, 2014

WANTED: ADVANCE TEAM MEMBERS to distribute Pig Roast invitations to jobsites all over town.
If you visit many jobsites, please call 862-1313.

Support your community by Sponsoring the Fair – see details inside

OPEN TO ALL – Bring your friends, employees and prospective members!

Come to our BIGGEST fundraiser and the BEST PARTY OF THE SUMMER!

Welcome New Members

FARR BETTER PLUMBING, INC. - Subcontractor – Tim Farr - 3463 E. Sawyer Road, Brookline, MO 65619 - 864-8703 (Fax) 864-4761 - Plumbing, Site Utilities, Excavation, New Construction, Remodel - linda@farrbetterplumbing.com • www.farrbetterplumbing.com

THE GREEK CORNER SCREEN PRINTING & EMBROIDERY - Associate – Jason Parke, Brad Parke, Travis Christiansen - 2109 E. Rockhurst, Ste. A, Springfield, MO 65802 - 865-8011 - Screen Printing, Embroidery, Promotional Products – Jason@greekcornerprinting.com • www.greekcornerprinting.com

UTAH BUSINESS INSURANCE CO. - Associate – Sam Palmer, Safety/Loss Control - 10150 S. Centennial Pkwy., Ste. 100, Sandy, UT 84070 - 801-889-1301 (Fax) 801-571-8165 - Workers' Compensation Insurance Carrier - sam@utahbic.com • www.utahbic.com

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Branco Enterprises has added **GR Stovall** to their staff in Business Development. GR will be based in Springfield along with other staff members at a new Springfield office location to be announced soon. GR's cell number is still 417.880.4263 and his new email address is grstovall@branco.com

Thank You & Congratulations

Thank you to **Mark Gambon** who organized and orchestrated the panel discussion among **Seth Leonard, Joe Tucker and Tracy Watkins** at the May General Meeting. The speakers made clear how they are involved in the bonding process and took some of the mystery out of bonds and insurance. Thank you to **Conco Companies**, Sponsor of the May Meeting. **Congratulations to Mel Brooks**, winner of the \$100 Door Prize, and **Thanks, Mel** for donating it back for Scholarships.

Thank you to **Neil McKnight** who cleaned up Kathy's computer after she got hit with a particularly nasty virus. And thanks to **Prestressed Casting**, who sent him over on their time.

Congratulations to Terracon, whose Kansas City headquarters was listed as number 35 on *Engineering News-Records'* recent list of the top 500 design companies in the US.

Congratulations to Paragon Architecture, recently named winner of the W. Curtis Strube Small Business of the Year Award by the Springfield Area Chamber of Commerce. The award was presented by last year's winner, **Connell Insurance**, also a member of SCA.

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Generation Next's First Event Successful

Between 50 and 60 people were at Farmers' Park on May 14 for tours and talking. We also enjoyed free beer and nibbles compliments of their Sponsors: **AAA Concrete Pumping, Connelly Plumbing, Federal Construction, Nesbitt Construction, Nixon & Lindstrom Insurance, Queen City Roofing and the Victor L. Phillips Company**. It was a diverse group including lots of young people from member companies who don't usually attend our functions with a good assortment of "regular" members to balance things out. It was the first time some people had a chance to meet Windsor. Most of the members of the core group of Generation Next were there as hosts. Dave Ewing and the rest of the group did a fantastic job of getting sponsors and their Facebook page was updated continually to reflect new sponsors as they were added. The venue was comfortable and the service was excellent. We look forward to accepting Generation Next's help with the Pig Roast this summer!

NEWS BRIEFS

2015 Board Elections will be conducted in July and August. Board Members attend monthly meetings at the SCA Building and are billed \$120 annually to cover lunch costs. Board Members are responsible for the major decisions shaping our future and are expected to take leadership roles on committees and at our social functions. If you would like to be considered for nomination to the Board of Directors, please call the office - **862-1313**.

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SCA Summer Golf Outing - Friday, August 8, 2014 - Sponsors Wanted: Hole Sponsors make a \$100 donation and we'll furnish the sign for the tee-box. Beverage & Snack Sponsors contribute \$100 each toward the refreshments. We also need volunteers for beverage cart duties. **Freebies:** We welcome contributions of towels, balls, tees, etc. for the golfers. Call the office at **862-1313** and let us know what you've got to share or to sponsor or volunteer. This will again be a four-man scramble in both morning and afternoon sessions (if the morning session draws at least 32 golfers). Prizes will be awarded for two places in three flights, plus Longest Drive and Closest to the Pin.

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The Chicken BBQ Scholarship Fundraiser will be Thursday, September 11. The choice of a date later than the traditional worked well last year, giving us cooler weather for a more enjoyable evening and giving the MSU students more time to get involved. We will again partner with the enthusiastic young people of the Construction Specifications Institute and the Springfield Rugby Club. The event will again be held on the Rugby Club's field west of town. Our share of the proceeds will go into the Scholarship Endowment Fund. We need some good volunteers to help with this scholarship fundraiser. Call the office (**862-1313**) if you want to help.

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Information for the "News & Views" should be sent to sheryl@springfieldcontractors.org. The deadline for submissions is the 3rd Wednesday of the month. We welcome opinion pieces, committee reports, your company news, invitations to parties, etc., anything you want to share with your fellow SCA members.

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Technology Updates: Like us on Facebook! Both Springfield Contractors Association and Generation Next are on Facebook. The Generation Next people used their page effectively as they planned and presented their inaugural mixer on May 14. Keep in touch the modern way!

The newest posts on our website www.springfieldcontractors.org can usually be found under "News" if you are looking for something like the winners of the golf outing, etc.

The Newsletter in its traditional format is archived on the website. Click on the dropdown box under Resources.

SPRING GOLF OUTING RESULTS

We had 159 golfers, which is 50% more participation this spring compared to last year. The afternoon filled up so fast, we were able to offer the popular morning session again as well. We didn't have to do any research to know that this was definitely the coolest morning we've ever had – 32° at 7 am – but things warmed up nicely and the rain stayed away until the golfers finished. Fifty-one sponsors helped us clear over \$10,000 which will help us pay the bills this summer.

Everyone enjoyed the grilled burgers for lunch and the beverages flowed freely. **Rob and Connie Alberty, Mitch** and the rest of their staff catered to our every need and made us feel most welcome.

STEVE BAER, Golf Outing Chairman, kept the coolers full and the carts moving so well there was not one complaint that, “we haven't seen a beverage cart in hours!” **Sapp Design Associates** helped out by funding and manning an extra beer station on their sponsored hole. **Kathy Baer** made sure there were plenty of snacks, distributed freestyle. We appreciate the help we received from all our other volunteers who contributed their time and talents dispensing cool drinks to the thirsty golfers: **Trenton Behmeyer, Stacey Claypool, Larry Kendrick, Jennifer Paddock, Georgia Powell, Jamie Vaughn, Allen Schroeder, Tracy Watkins and Sarah Watson.**

Sam Cook raised \$735 for our scholarships by selling “free shots” on hole #14. Half of the skins fees (\$395) is also dedicated to scholarships. Nixon & Lindstrom Insurance brought koozies and **Guaranty Bank** provided koozies and tees. **Springfield Blue Print** donated the laminated Sponsor signs.

Bonding & Insurance Solutions sponsored the prizes for Longest Drive and Closest to the Pin. We do not want to minimize the contributions from our Sponsors, listed below (the number in parentheses indicates how many years of sponsorship). Thank you all!

BEVERAGE SPONSORS: Safety Equipment (18), Kirberg Roofing (13), Marcal Lifting (11), Artisan Construction Services (6), Carter-Waters (5), Guaranty Bank (5), Performance Contracting Interiors (5), Southern Supply (5), Wagner Interior Supply (5), Arvest Bank (3), Buckley Powder Company (3), Springfield Ready Mix (3), Arrowhead Building Supply (2), AC Electric

HOLE SPONSORS:

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SCURLOCK INDUSTRIES

GOLF OUTING WINNERS

(Break Hole #2)

(All first place winners receive \$50 each, \$25 for each second place.)

CHAMPIONSHIP FLIGHT:

Jason Baer, Mark Ramsey, Trent Ramsey & Travis Yake (61)
Andy Galle, Sam Locke, Bryant Edgeman & Chad Sovia (61)

A FLIGHT:

Matt Cash, Nathan Fitzgerald, Ben Stone & Kyle Miller (65)
Robert Loyd, Adam Howey, Cole Baker & Levi Stephens (65)

B FLIGHT:

Nick Kirkland, JP Compton, Jimmy Christian & John Escobar (71)
Jeff Koder, Jerome Marzen, Chris Baron & Dale Richardson (71)

Closest to the Pin: #3 Tom Kissee (\$50 cash from Bonding & Insurance Solutions)

Longest Drive: #17 Clint Van Natta (\$50 cash from Bonding & Insurance Solutions)

Skins: #14 Dianna Devore, John McKaig, Matt Keeth (\$200)

#17 Andy Galle, Sam Locke, Bryant Edgeman & Chad Sovia (\$200)

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SCA Pig Roast + Fairgrounds = Good Times Rolling

The Pig Roast will be July 17 and will again be held on the grounds of the Ozark Empire Fair. Part of our commitment to the Fairgrounds staff in exchange for use of the property is to make our members aware of the sponsorship opportunity for companies to support the Fair and our community. All funds generated are used for improvements to the fairgrounds. Two different sponsorship levels (\$1000 and \$1500) are offered and both include a 3'x5' sign with your name and logo on permanent display in the Arena, where it will be seen by over 400,000 people at shows throughout the year. Additional benefits are free admission passes, free passes to grandstand shows, free parking passes and a link on the Fair's website. Of special interest to SCA members, the Fairgrounds' staff will consider a trade in goods or services. SCA is a proud sponsor of this time-honored community celebration and we encourage our members to also take advantage of this opportunity. You may contact Sherry Montgomery at 833-2660 X234 or sherry@ozarkempirefair.com or call the SCA office (862-1313) for the informational letter and sign-up form. And now, a special message:

Special Message from Pig Roast Chair Danny Edwards: In my opinion it is a good win/win situation for both parties. The Ozark Empire Fairgrounds has become a year round venue that attracts people from all areas of our state and beyond. These customers stay in hotels, buy gas, eat out and spend money! We in turn as a contractors association have members who build, service and maintain these attractions which in turn helps everyone, I think it's called an economy? Anyway we are a community, they help us, we help them. As a business owner I make my sponsorship pledge to the Fairgrounds and would recommend others do so also through trading goods and services or through a cash payout. It is good for our community/it is good for me. Last year we made a decision to move the Pig Roast in an effort to revitalize this summer celebration and to help get it back to what it was before. Support the Fairgrounds and come to the Pig Roast!

Brent's 2¢

If you have been reading your newsletter, or attending the general meetings, you have heard a new phrase introduced into the vernacular of the Springfield Contractors Association: Generation Next. I would like to familiarize you with this concept and the group who represents it.

Generation Next is born from necessity and to some degree inevitability. The board of directors, led by then President David Foreman recognized that the active membership of the SCA was not getting younger. The companies that comprise SCA membership have young, energetic, intelligent employees, and the board of directors wants to engage them, or more importantly immerse them into the association. So we reached out to some already active SCA members who could possibly help steer this idea into fruition. This core of active members brought together a group of similarly aged contractors, subcontractors, designers, suppliers and associates from within the SCA membership to form Generation Next.

I mentioned that necessity and inevitability were two key ingredients to the inception of Generation Next. Necessity tells us that if the SCA is to not only thrive, but actually survive, integration of the future of the construction industry into the association is a must. We have seen organizations that withered for lack of legacy. A stronger association is created with the mesh of experience and novelty; of knowledge and adaptability; of established relationships and knowing the latest technologies. Inevitability tells us that the future leaders of our industry...will... lead...in the future...hence the title "future leaders." If the established trust of the SCA has nothing to leave this next generation, or if what we have to leave is unwanted detritus, the Springfield Contractors Association will not be a part of anybody's future.

So, that is the genesis of Generation Next – it is an investment. It is not an entity separate from the association, but a group of people working within. It is a movement. It is turning the idea of future leadership into leadership now. In the short time since its inception, young men of Generation Next have fully immersed themselves into the SCA. They have joined committees, they have held new events, they are revamping existing events, and they are bringing the organization up-to-date. The core of this group has reached out to the rest of the membership to get involved. Doug Fronick and Chris Lucas adeptly addressed the attendees of the May breakfast meeting. I'm going to ask for your involvement as well. Plug your people in to what Generation Next has happening. Help sponsor events. Support the scholarship fund. Investment into Generation Next is an investment that pays both immediate AND future dividends for the Springfield Contractors Association, but more importantly, for your own company. That is my two cents. -- **Brent**

SUMMARY OF DISCUSSION AT MAY 21 BOARD MEETING:

Vice President Brent Beattie called the meeting to order. Seventeen Board Members were present. The Minutes, Treasurer's Report and three new members were approved.

The Spring Golf Outing drew 50% more participation than last year and netted over \$10,000, not including \$1,130 from skins and the students' short shot for scholarships.

The Employment Referral Service reported several member companies have placed ads looking for help, but response has been minimal. We are receiving good information for the postings on the Bid Date Calendar. We are winnowing duplicate information.

The Executive Director reported continued progress on using new communications technology. Efforts continue to collect remaining 2014 dues. Reaching out to prospective members works best when the effort is peer-to-peer, with current members encouraging good companies they work with to consider joining SCA.

The AIA/Government Liaison committee reported the County sees a downtrend in permits, although January was strong. Tax revenues for first quarter 2014 are down and the County cannot hire until next year, even though they've lost another inspector. The City reported commercial permits continue to increase. Fifty-one projects came to the City in March. Of those, review was completed in 10 days for 81% and 90% were completed in 11 days. Inspections are going smoothly. The City prefers that architects and engineers use larger sheets for updates rather than 11x17 or 8½ x 11 sheets. According to architects, some Owners prefer smaller sheets. City Utilities reviewed 70 new or revised plans in March including five new subdivisions in design and one under construction. More new subdivisions are planned. CU is taking applications from contractors and subcontractors who wish to qualify to do some installations for CU. The AIA reported a planning meeting was to be held May 14 regarding the Central States Conference in October.

Continued on next page

They are looking for Allied Members to help with the conference. AIA also announced they had 45 submissions for Design Awards this year and winners would be announced at an event on May 2. The committee was asked to consider "Buy America" restrictions now included in some specs.

The Generation Next Mixer on May 14 was more successful than almost everyone expected it to be. Between 50 and 60 people enjoyed complimentary keg beer and nibbles. Expenses were fully covered by sponsorships. Using Facebook allowed them to keep everyone updated regarding the event. The group will help with Pig Roast ticket sales as they gear up for their next big event, the Chicken BBQ Scholarship Fundraiser. The Board also discussed the logistics of planning and running a fishing tournament.

The MSU Liaison Committee reported nothing is out for bid right now although the Occupational Therapy building (steel construction, approximately \$17 million) should be out in a couple of weeks. It will be located next to McQueary Family Health Sciences Hall. Design for Sunvilla Tower is moving ahead with bidding expected in late August. Mechanical upgrades and life safety changes will be included. Pummill Hall renovations has been awarded to DeWitt and an award to construct the Welcome Center should be made in June. Weekly (or at least monthly) meetings as a project approaches completion are recommended as the best way to avoid delay during closing out. The University will also put a heavier emphasis on pre-construction meetings to discuss timing and manpower requirements for improved efficiency during construction. The University asked about liquidated damages and their impact during bidding. Determining what these should be to assure MSU gets a project done without been overly restrictive is a constant battle.

The R-XII Liaison Committee reported that the bid on Sherwood came in under what was expected and Fremont came in over. Most maintenance projects are already underway. The District's specs and how they vary from project to project were discussed along with "Buy America" requirements especially as they relate to certain materials such as drywall and copper products.

Results of the survey of members will be compiled and common themes identified and will then be posted on the website. Members will be notified when the information is available.

Breakfast General Meetings must start earlier to be finished by 8 am. We will try registration at 6:45, food at 7 and program to start no later than 7:15. The next Meeting on June 3 will be a traditional dinner meeting with Social Hour at 5 pm. The Tower Club is hosting a keg of beer for the June Meeting but a full cash bar will also be available.

The Pig Roast Committee is already working to make the event at the Fairgrounds more enjoyable by moving under the trees, with the pavilion available as a backup in case of rain. Young members are being trained to assume responsibility for the event. SCA will again buy a Fair Sponsorship in support of the Fairgrounds and the community. Our goal is to sell 800 tickets this year. Generation Next will help with logistics and ticket selling.

The Construction Bidding Forecast Forum committee will be reactivated to plan this year's symposium, tentatively scheduled for September 19 at the Darr Agricultural Center.

There being no further business to discuss, the meeting was declared adjourned.

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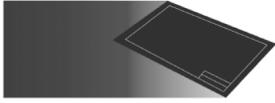
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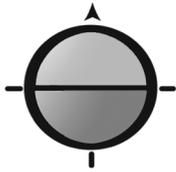
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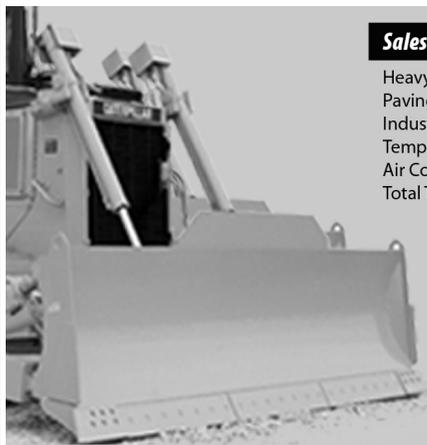
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